

**Condensed Interim Consolidated** 

Financial Statements of

# **Canada Pension Plan Investment Board**

**September 30, 2018** 

## **Condensed Interim Consolidated Balance Sheet**As at September 30, 2018

(Unaudited)

		As at	As at		As at
(CAD millions)	Septer	nber 30, 2018	March 31, 2018	Septe	ember 30, 2017
· · · · · · · · · · · · · · · · · · ·	·	·	,		·
Assets					
Investments (note 2)	\$	448,578	\$ 428,827	\$	387,709
Pending trades receivable		4,525	2,613		5,958
Premises and equipment		359	348		346
Other assets		206	153		153
Total assets		453,668	431,941		394,166
Liabilities					
Investment liabilities (note 2)		80,277	72,641		58,216
Pending trades payable		4,714	2,477		7,342
Accounts payable and accrued liabilities		363	689		442
Total liabilities		85,354	75,807		66,000
Net assets	\$	368,314	\$ 356,134	\$	328,166
Net assets, represented by:					
Share capital	\$	-	\$ -	\$	-
Accumulated net income from operations		224,473	215,614		186,933
Accumulated net transfers from the Canada Pension Plan		143,841	140,520		141,233
Net assets	\$	368,314	\$ 356,134	\$	328,166

## Condensed Interim Consolidated Statement of Comprehensive Income For the three and six months ended September 30, 2018 (Unaudited)

		For the thre	e mont	hs ended	For the six months ended						
(CAD millions)	Septem	ber 30, 2018	9	September 30, 2017	Septer	mber 30, 2018	September 30, 201				
Investment income	\$	3,114	\$	2,986	\$	10,509	\$	9,526			
Investment management fees		(428)		(382)		(908)		(805)			
Transaction costs		(135)		(66)		(223)		(173)			
Net investment income (note 5)	\$	2,551	\$	2,538	\$	9,378	\$	8,548			
Personnel costs		159		158		349		334			
General operating expenses		65		72		129		129			
Professional services		22		16		41		27			
Operating expenses		246		246		519		490			
Net income from operations and comprehensive income	\$	2,305	\$	2,292	\$	8,859	\$	8,058			

# Condensed Interim Consolidated Statement of Changes in Net Assets For the three and six months ended September 30, 2018 (Unaudited)

		For	th	e three months	ende	ed	
(CAD millions)	Number of shares outstanding	Share capital		Accumulated net transfers from the Canada Pension Plan		Accumulated net income from operations	Total net assets
As at July 1, 2017	10	\$ -	\$	141,907	\$	184,641	\$ 326,548
Total net income for the period		-		-		2,292	2,292
Canada Pension Plan transfers:							
Transfers from the Canada Pension Plan		-		7,394		-	7,394
Transfers to the Canada Pension Plan		-		(8,068)		-	(8,068)
Balance at September 30, 2017	10	\$ -	\$	141,233	\$	186,933	\$ 328,166
As at July 1, 2018	10	\$ -	\$	144,431	\$	222,168	\$ 366,599
Total net income for the period		-		-		2,305	2,305
Canada Pension Plan transfers:							
Transfers from the Canada Pension Plan		-		8,841		-	8,841
Transfers to the Canada Pension Plan		-		(9,431)		-	(9,431)
Balance at September 30, 2018	10	\$ _	\$	143,841	\$	224,473	\$ 368,314

		For t	he six months e	nde	d	
_(CAD millions)	Number of shares outstanding	Share capital	Accumulated net transfers from the Canada Pension Plan		Accumulated net income from operations	Total net assets
As at April 1, 2017	10	\$ - \$	137,802	\$	178,875	\$ 316,677
Total net income for the period		-	-		8,058	8,058
Canada Pension Plan transfers:						
Transfers from the Canada Pension Plan		-	18,906		-	18,906
Transfers to the Canada Pension Plan		-	(15,475)		-	(15,475)
Balance at September 30, 2017	10	\$ - \$	141,233	\$	186,933	\$ 328,166
As at April 1, 2018	10	\$ - \$	140,520	\$	215,614	\$ 356,134
Total net income for the period		-	-		8,859	8,859
Canada Pension Plan transfers:						
Transfers from the Canada Pension Plan		-	20,795		-	20,795
Transfers to the Canada Pension Plan		-	(17,474)		-	(17,474)
Balance at September 30, 2018	10	\$ - \$	143,841	\$	224,473	\$ 368,314

## Condensed Interim Consolidated Statement of Cash Flows For the three and six months ended September 30, 2018 (Unaudited)

	F	or the three r	ended	For the six months ended September 30						
(CAD millions)		2018	2017		2018		2017			
Cash flows from operating activities										
Net income from operations	\$	2,305	\$ 2,292	\$	8,859	\$	8,058			
Adjustments for non-cash items:										
Amortization of premises and equipment		5	6		10		13			
Effect of exchange rate changes on cash and cash		4	(1)				3			
equivalents		4	(1)				3			
Unrealized (gains) on debt financing liabilities		(499)	(15)		(442)		(538)			
Adjustments for net changes in operating assets and liabilities:										
(Increase) in investments		(3,630)	(7,299)		(15,542)		(17,210)			
(Increase) in pending trades receivable		(1,463)	(2,760)		(1,912)		(2,724)			
(Increase) decrease in other assets		(6)	2		(17)		1			
Increase (decrease) in investment-related liabilities		4,364	2,035		5,909		(5,736)			
Increase in debt financing liabilities		1,647	1,455		2,169		3,955			
(Decrease) increase in pending trades payable		(135)	2,322		2,237		3,812			
Increase (decrease) in accounts payable and accrued liabilities		80	63		(326)		(228)			
Net cash flows provided by (used in) operating activities		2,672	(1,900)		945		(10,594)			
Cash flows from financing activities										
Transfers from the Canada Pension Plan		8,841	7,394		20,795		18,906			
Transfers to the Canada Pension Plan		(9,431)	(8,068)		(17,474)		(15,475)			
Net cash flows (used in) provided by financing activities		(590)	(674)		3,321		3,431			
Cash flows from investing activities										
Acquisitions of premises and equipment		(14)	(2)		(21)		(11)			
Disposals of premises and equipment		-	-		-		1			
Net cash flows (used in) investing activities		(14)	(2)		(21)		(10)			
Net increase (decrease) in cash and cash equivalents		2,068	(2,576)		4,245		(7,173)			
Effect of exchange rate changes on cash and cash		(4)	1				(2)			
equivalents		(4)	1		-		(3)			
Cash and cash equivalents at the beginning of the period		10,477	11,475		8,296		16,076			
Cash and cash equivalents at the end of the period		12,541	8,900		12,541		8,900			
Cash and cash equivalents at the end of the period are							_			
comprised of:										
Cash held for operating purposes <sup>1</sup>		119	93		119		93			
Cash and cash equivalents held for investment purposes <sup>2</sup>		12,422	8,807		12,422		8,807			
Total	\$	12,541	\$ 8,900	\$	12,541	\$	8,900			

<sup>&</sup>lt;sup>1</sup> Presented as a component of other assets on the Condensed Interim Consolidated Balance Sheet.

<sup>&</sup>lt;sup>2</sup> Presented as a component of investments on the Condensed Interim Consolidated Balance Sheet and money market securities on the Condensed Interim Consolidated Schedule of Investment Portfolio.

## **Condensed Interim Consolidated Schedule of Investment Portfolio**As at September 30, 2018

(Unaudited)

The schedule below provides information on CPP Investment Board's investments and investment liabilities:

		As at	As at	As at
(CAD millions)	Septer	mber 30, 2018	March 31, 2018 <sup>1</sup>	September 30, 2017 <sup>1</sup>
Equities (note 2a)				
Canada				
Public equities <sup>2</sup>	\$	7,897		
Private equities		1,207	1,137	1,167
		9,104	8,920	7,671
Foreign developed markets				
Public equities <sup>2</sup>		105,559	114,164	105,261
Private equities		69,113	64,723	55,137
		174,672	178,887	160,398
Emerging markets				
Public equities <sup>2</sup>		25,714	24,274	20,045
Private equities		11,031	9,877	7,105
		36,745	34,151	27,150
Total equities		220,521	221,958	195,219
Fixed income (note 2b)				
Bonds		71,924	63,851	59,195
Other debt		26,639	22,183	20,089
Money market securities <sup>3</sup>		12,922	8,213	9,557
Total fixed income		111,485	94,247	88,841
Absolute return strategies (note 2c)		23,380	21,027	20,090
Real assets (note 2d)		•	,	•
Real estate		43,984	44,712	39,469
Infrastructure		29,829	27,450	23,270
Energy and resources		6,060	5,729	3,409
Power and renewables		4,865	2,949	3,979
Total real assets		84,738	80,840	70,127
Investment receivables				
Securities purchased under reverse repurchase agreements				
(note 2e) and securities borrowed (note 2f)		3,680	6,164	8,981
Accrued interest		2,167	2,026	1,777
Derivative receivables (note 2g)		1,643	1,918	2,111
Other		964	647	563
Total investment receivables		8,454	10,755	13,432
Total investments	\$	448,578	\$ 428,827	\$ 387,709
Investment liabilities				
Securities sold under repurchase agreements (note 2e) and				
securities lent (note 2f)		(31,516)	(32,504)	
Securities sold short (note 2a and 2b)		(20,536)	(13,574)	
Debt financing liabilities (note 2h)		(25,807)	(24,056)	·
Derivative liabilities (note 2g)		(1,934)	(1,712)	
Other		(484)	(795)	(679
Total investment liabilities		(80,277)	(72,641)	(58,216
Pending trades receivable		4,525	2,613	5,958
Pending trades payable		(4,714)	(2,477)	
Net investments	\$	368,112		

<sup>&</sup>lt;sup>1</sup> Certain comparatives have been reclassified to conform to the current period's presentation.

<sup>&</sup>lt;sup>2</sup> As at September 30, 2018, public equities included fund investments with a fair value of \$10,600 million (March 31, 2018 - \$8,331 million, September 30, 2017 - \$7,840 million).

 $<sup>^{3}</sup>$  Includes investments managed on a short-term basis to support transfers to the Canada Pension Plan.

## **Table of Contents**

Note	Description	Page
	Corporate information	7
1	Summary of significant accounting policies	7
2	Fair value determination	8
2(a)	Equities	8
2(b)	Fixed income	9
2(c)	Absolute return strategies	9
2(d)	Real assets	9
2(e)	Securities purchased under reverse repurchase agreements and sold under repurchase agreements	10
2(f)	Securities borrowed and lent	10
2(g)	Derivative contracts	10
2(h)	Debt financing liabilities	10
3	Derivative instruments	11
4	Fair value measurement	11
5	Net investment income	20
6	Segment information	21
7	Risk management	24
8	Collateral	31
9	Commitments	31
10	Related party transactions	32
11	Guarantees	32
12	Enhanced Canada Pension Plan	32

#### **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

#### **Corporate information**

Canada Pension Plan Investment Board (CPP Investment Board) was established in December 1997 pursuant to the *Canada Pension Plan Investment Board Act* (the Act). CPP Investment Board is a federal Crown corporation, all of the shares of which are owned by Her Majesty the Queen in right of Canada. CPP Investment Board is responsible for assisting the Canada Pension Plan (the CPP) in meeting its obligations to contributors and beneficiaries under the legislation *Canada Pension Plan*. It is responsible for managing amounts that are transferred to it under Section 108.1 of the *Canada Pension Plan* in the best interests of CPP beneficiaries and contributors. CPP Investment Board received its first funds for investing purposes from the CPP in March 1999. CPP Investment Board's assets are to be invested in accordance with the Act, the regulations and the investment policies with a view to achieving a maximum rate of return without undue risk of loss, having regard to the factors that may affect the funding of the CPP and the ability of the CPP to meet its financial obligations on any given business day.

CPP Investment Board is exempt from Part I tax under paragraphs 149(1) (d) of the *Income Tax Act (Canada)* on the basis that all of the shares of CPP Investment Board are owned by Her Majesty the Queen in right of Canada. Further, all of CPP Investment Board's wholly owned subsidiaries are exempt from Part I tax.

The Condensed Interim Consolidated Financial Statements (Consolidated Financial Statements) provide information on the net assets managed by CPP Investment Board and do not include the liabilities and other assets of the CPP. CPP Investment Board has a fiscal year end of March 31.

CPP Investment Board's registered office is at One Queen Street East, Toronto, Ontario, Canada.

The Consolidated Financial Statements were approved by the Board of Directors and authorized for issue on November 8, 2018.

#### 1. Summary of significant accounting policies

#### a) Basis of presentation

These Consolidated Financial Statements have been prepared in compliance with International Accounting Standard 34, *Interim Financial Reporting* (IAS 34) and do not include all of the information and disclosures required in the annual consolidated financial statements. These Consolidated Financial Statements should be read in conjunction with CPP Investment Board's annual Consolidated Financial Statements and the accompanying note disclosures included on pages 104 to 136 in CPP Investment Board's 2018 Annual Report. These Consolidated Financial Statements follow the same accounting policies and methods as the most recent annual Consolidated Financial Statements.

CPP Investment Board qualifies as an investment entity as it meets the following definition of an investment entity outlined in IFRS 10, Consolidated Financial Statements (IFRS 10):

- Obtains funds from one or more investors for the purpose of providing those investor(s) with investment management services. In the case of CPP Investment Board, we have one investor (more specifically, we invest amounts transferred from the CPP that are not required to pay current CPP benefits), but we invest the funds in the best interests of a wide group of individuals being the contributors and beneficiaries of the CPP.
- Commits to its investor(s) that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both.
- Measures and evaluates the performance of substantially all of its investments on a fair value basis.

No significant judgments or assumptions were made in determining that CPP Investment Board meets the definition of an investment entity as defined in IFRS 10.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

Certain comparative figures have been reclassified to conform to the current period's financial statement presentation.

#### b) Subsidiaries

CPP Investment Board is required to report the results of its operations in accordance with IFRS 10. As a consequence, the Consolidated Financial Statements represent the results of operations of CPP Investment Board and its wholly-owned subsidiaries that were created to provide investment-related services to support its operations. Operating subsidiaries of this nature include those that provide investment advisory services or subsidiaries that were created to provide financing to CPP Investment Board.

Subsidiaries that are managed by CPP Investment Board to hold investments are referred to herein as investment holding subsidiaries. Such subsidiaries are not consolidated in these Consolidated Financial Statements but instead are measured and reported at fair value. Fair value for unconsolidated investment holding subsidiaries is based on the fair value of the underlying investments and investment liabilities held by the investment holding subsidiary together with its accumulated net income from operations. The determination of the fair value of the underlying investments and investment liabilities are based on the valuation techniques and related inputs outlined in note 2a to h.

#### c) Valuation of investments and investment liabilities

Investments and investment liabilities are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

In an active market, fair value is best evidenced by an independent quoted market price. In the absence of an active market, fair value is determined by valuation techniques that make maximum use of inputs observed from markets. See note 2a to h for more details about the determination of fair value.

#### 2. Fair value determination

CPP Investment Board manages the following types of investments and investment liabilities and determines fair value as follows:

#### a) Equities

- (i) Public equity investments are made directly or through funds, including hedge funds. Fair value for publicly traded equities, including equity short positions, is based on quoted market prices. Fair value for fund investments is generally based on the net asset value reported by the external administrators or managers of the funds.
- (ii) Private equity investments are generally made directly or through ownership in limited partnership funds. The fair value for investments held directly is primarily determined using earnings multiples of comparable publicly traded companies or discounted cash flows. Significant inputs for these valuation methods include company-specific earnings before interest, taxes, depreciation and amortization (EBITDA), earnings multiples of comparable publicly traded companies, projected cash flows and discount rates using current market yields of instruments with similar characteristics. Recent market transactions, where available, are also used. In the case of investments held through a limited partnership fund, fair value is generally determined based on relevant information reported by the general partner using similar accepted industry valuation methods.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

#### b) Fixed income

- (i) Bonds include non-marketable and marketable bonds. Fair value for non-marketable Canadian provincial government bonds is calculated using discounted cash flows based on current market yields of instruments with similar characteristics. In the case of marketable bonds, including bond short positions, fair value is based on quoted prices or calculated using discounted cash flow based on benchmark yield curves and credit spreads pertaining to the issuer.
- (ii) Other debt includes investments in direct private debt, private real estate debt, asset-backed securities, distressed mortgage funds, private debt funds, hedge funds and investments in income streams of intellectual properties and royalties.

Fair value for direct investments in private debt, private real estate debt and asset-backed securities is based on quoted market prices or broker quotes or recent market transactions, if available. Where the market price is not available, fair value is calculated using discounted cash flows based on significant inputs such as projected cash flows and discount rates using current market yields of instruments with similar characteristics.

Fair value for fund investments is generally based on the net asset value as reported by the external administrators or managers of the funds.

In the case of investments in income streams of intellectual properties and royalties, fair value is primarily determined using discounted cash flows based on projected cash flows and discount rates using current market yields of instruments with similar characteristics.

(iii) Money market securities include cash, term deposits, treasury bills, commercial paper and floating rate notes. Fair value is determined using cost, which, together with accrued interest income, approximates fair value due to the short-term or floating rate nature of these securities.

#### c) Absolute return strategies

Absolute return strategies include investments in hedge funds whose objective is to generate positive returns regardless of market conditions, that is, returns with a low correlation to broad market indices. The underlying securities of the funds could include, but are not limited to, equities, fixed income securities and derivatives. Fair value for fund investments is generally based on the net asset value as reported by the external administrators or managers of the funds.

#### d) Real assets

(i) CPP Investment Board obtains exposure to real estate through direct investments in privately held real estate and real estate funds. Private real estate investments are managed by investment managers primarily through co-ownership arrangements.

Fair value for private real estate investments is primarily determined using discounted cash flows based on various factors such as net operating income, discount rate and terminal capitalization rate.

Fair value for real estate funds is generally based on the net asset value reported by the external managers of the funds.

(ii) Infrastructure, energy and resources, and power and renewables investments are generally made directly, but can also occur through limited partnership funds.

The fair value of these investments is primarily determined using discounted cash flows based on significant inputs including projected cash flows and discount rates. Earnings multiples of comparable companies may also be used for determining the fair value of energy and resources investments.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

Fair value for investments held through limited partnership funds are generally based on the net asset value as reported by the external managers of the funds.

#### e) Securities purchased under reverse repurchase agreements and sold under repurchase agreements

Reverse repurchase and repurchase agreements are carried at the amounts at which the securities were initially acquired or sold, which, together with accrued interest income or expense, approximates fair value due to the short-term nature of these securities.

#### f) Securities borrowed and lent

Securities borrowing and lending agreements are transactions in which CPP Investment Board borrows securities from or lends securities to third parties. The lent securities remain on our Consolidated Balance Sheet as CPP Investment Board retains substantially all of the risks and rewards of ownership of the transferred securities. Correspondingly, borrowed securities are not recognized on the Consolidated Balance Sheet. Collateral received or pledged is generally in the form of cash, equities or fixed income securities. Cash collateral received is accounted for as an investment liability while equities and fixed income securities received as collateral are not recognized on the Consolidated Balance Sheet. Cash collateral pledged is accounted for as an investment asset, while securities collateral pledged by CPP Investment Board in securities borrowing agreements remain on the Consolidated Balance Sheet.

#### g) Derivative contracts

Fair value for exchange-traded derivatives, which includes futures, options and warrants, is based on quoted market prices. Fair value for over-the-counter derivatives, which includes swaps, options, forward contracts and warrants, is determined based on valuation techniques such as option pricing models, discounted cash flows and consensus pricing from independent brokers and/or third-party vendors. Inputs used in these valuation techniques may include, but are not limited to, spot prices, price volatilities, currency exchange rates, interest rate curves and credit spreads. In determining fair value, consideration is also given to the credit risk of the counterparty.

#### h) Debt financing liabilities

Debt financing liabilities consist of commercial paper payable and term debt. Commercial paper payable is recorded at the amount originally issued, which, together with accrued interest expense, approximates fair value due to the short-term nature of these liabilities. Fair value for term debt is based on quoted market prices.

## Notes to the Condensed Interim Consolidated Financial Statements For the three and six months ended September 30, 2018 (Unaudited)

#### 3. Derivative instruments

The fair value of derivative contracts was as follows:

#### Fair value of derivative contracts

	As at Se	pteml	per 30, 2018	As at N	1arch	31, 2018	As at September 30, 2017				
	Positive		Negative	Positive		Negative		Positive		Negative	
(CAD millions)	fair value		fair value	fair value		fair value	fa	air value	1	air value	
Equity contracts											
Futures	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	
Swaps	1,340		(1,215)	1,326		(967)		1,356		(736)	
Options:											
Over-the-counter – Purchased	1		-	-		-		-		-	
Over-the-counter – written	-		(21)	-		(12)		-		(5)	
Warrants	1		-	-		-		1		-	
Total equity contracts	1,342		(1,236)	1,326		(979)		1,357		(741)	
Foreign exchange contracts											
Forwards	93		(55)	185		(273)		475		(419)	
Options:											
Over-the-counter – written	-		(12)	-		(2)		-		-	
Total foreign exchange contracts	93		(67)	185		(275)		475		(419)	
Interest rate contracts											
Futures	-		-	-		-		-		-	
Forwards	-		-	-		-		-		-	
Swaps	95		(445)	225		(271)		28		(212)	
Options:											
Over-the-counter – written	-		(19)	-		-		-		-	
Total interest rate contracts	95		(464)	225		(271)		28		(212)	
Credit contracts											
Purchased credit default swaps	4		(107)	2		(174)		2		(230)	
Written credit default swaps	109		(6)	180		(2)		244		(2)	
Total credit contracts	113		(113)	182		(176)		246		(232)	
Commodity contracts											
Futures	-		-	-		-		-		-	
Options:											
Exchange-traded – purchased	_		-					5			
Exchange-traded – written	-		(54)	-		(11)		-		(10)	
Total commodity contracts	-		(54)	-		(11)		5		(10)	
Total	\$ 1,643	\$	(1,934)	\$ 1,918	\$	(1,712)	\$	2,111	\$	(1,614)	

#### 4. Fair value measurement

#### a) Fair value hierarchy

The following shows investments and investment liabilities recognized at fair value, analyzed between those whose fair value is based on:

Quoted prices in active markets for identical assets or liabilities (Level 1);

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

- Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (Level 2); and
- Inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

## Fair value hierarchy

(CAD millions)					
	Level 1	Level 2		Level 3	Total
Investments					
Equities					
Canada					
Public equities <sup>1</sup>	\$ 7,897	\$ -	\$	-	\$ 7,897
Private equities	-	_		1,207	1,207
	7,897	-		1,207	9,104
Foreign developed markets					
Public equities <sup>1</sup>	97,719	7,711		129	105,559
Private equities		-		69,113	69,113
Face the second state	97,719	7,711		69,242	174,672
Emerging markets	24 445	4.160		100	25 744
Public equities <sup>1</sup> Private equities	21,445	4,160		109	25,714
Private equities	 21,445	 4,160		11,031 11,140	 11,031 36,745
	21,443	4,100		11,140	30,743
Total equities	127,061	11,871		81,589	220,521
Fixed income					
Bonds	43,183	28,741		-	71,924
Other debt	-	7,390		19,249	26,639
Money market securities	-	12,922		-	12,922
Total fixed income	43,183	49,053		19,249	111,485
Absolute return strategies <sup>1</sup>	-	21,654		1,726	23,380
Real assets					
Real estate	-	-		43,984	43,984
Infrastructure	-	-		29,829	29,829
Energy and resources	-	-		6,060	6,060
Power and renewables	-	-		4,865	4,865
Total real assets	-	-		84,738	84,738
Investment receivables					
Securities purchased under reverse repurchase agreements and					
securities borrowed	-	3,680		-	3,680
Accrued interest	-	2,167		-	2,167
Derivative receivables	-	1,642		1	1,643
Other	-	950		14	964
Total investment receivables	-	8,439		15	8,454
Total investments	\$ 170,244	\$ 91,017	\$	187,317	\$ 448,578
Investment liabilities					
Securities sold under repurchase agreements and securities lent	-	(31,516)		-	(31,516)
Securities sold short	(20,536)	-		-	(20,536)
Debt financing liabilities	(21,606)	(4,201)		-	(25,807)
Derivative liabilities	(54)	(1,880)		-	(1,934)
Other	-	(484)		-	(484)
Total investment liabilities	(42,196)	(38,081)		-	(80,277)
Pending trades receivable	-	4,525		-	4,525
	_	(4,714)		_	(4,714)
Pending trades payable		. , ,			. , ,

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

(CAD millions)	As at March 31, 2018 <sup>2</sup>										
		Level 1		Level 2		Level 3		Total			
Investments											
Equities											
Canada											
Public equities <sup>1</sup>	\$	7,779	\$	4	\$	-	\$	7,783			
Private equities		-		-		1,137		1,137			
		7,779		4		1,137		8,920			
Foreign developed markets											
Public equities <sup>1</sup>		106,846		7,171		147		114,164			
Private equities		-		1,174		63,549		64,723			
		106,846		8,345		63,696		178,887			
Emerging markets											
Public equities <sup>1</sup>		22,230		1,918		126		24 ,274			
Private equities		<del>-</del>		<u> </u>		9,877		9,877			
		22,230		1,918		10,003		34,151			
Total equities		136,855		10,267		74,836		221,958			
Fixed income											
Bonds		36,347		27,504		_		63,851			
Other debt		-		5,557		16,626		22,183			
Money market securities		_		8,213		-		8,213			
Total fixed income		36,347		41,274		16,626					
		30,347		·		·		94,247			
Absolute return strategies <sup>1</sup>				19,442		1,585		21,027			
Real assets											
Real estate		-		-		44,712		44,712			
Infrastructure		-		-		27,450		27,450			
Energy and resources		-		-		5,729		5,729			
Power and renewables		-		-		2,949		2,949			
Total real assets		-		-		80,840		80,840			
Investment receivables											
Securities purchased under reverse repurchase agreements and											
securities borrowed		-		6,164		-		6,164			
Accrued interest		-		2,026		-		2,026			
Derivative receivables		-		1,918		-		1,918			
Other		-		641		6		647			
Total investment receivables		-		10,749		6		10,755			
Total investments	\$	173,202	\$	81,732	\$	173,893	\$	428,827			
Investment liabilities											
Securities sold under repurchase agreements and securities lent		_		(32,504)		_		(32,504)			
Securities sold short		(13,574)		(32,304)		_		(13,574)			
Debt financing liabilities		(17,802)		(6,254)		_		(24,056)			
Derivative liabilities		(11)		(1,701)		_		(1,712)			
Other		-		(795)		-		(795)			
Total investment liabilities		(31,387)		(41,254)		-		(72,641)			
Pending trades receivable				2,613		-		2,613			
Pending trades payable				(2,477)				(2,477)			
Net investments	\$	141,815	\$	40,614	\$	173,893	\$	356,322			
rect investments	ٻ	141,013	ب	40,014	ب	113,033	٧	330,322			

## Notes to the Condensed Interim Consolidated Financial Statements For the three and six months ended September 30, 2018 (Unaudited)

(CAD millions)	As at September 30, 2017 <sup>2</sup>												
		Level 1		Level 2		Level 3		Total					
Investments													
Equities													
Canada													
Public equities <sup>1</sup>	\$	6,504	\$	-	\$	-	\$	6,504					
Private equities						1,167		1,167					
		6,504		_		1,167		7,671					
Foreign developed markets		·											
Public equities <sup>1</sup>		97,355		7,828		78		105,261					
Private equities		-		1,179		53,958		55,137					
		97,355		9,007		54,036		160,398					
Emerging markets		31,333		3,007		34,030		100,336					
Public equities <sup>1</sup>		18,205		1,678		162		20,045					
Private equities		-		-		7,105		7,105					
		18,205		1,678		7,267		27,150					
Total assisting		122.004		10.005		62.470		105 340					
Total equities		122,064		10,685		62,470		195,219					
Fixed income													
Bonds		33,262		25,933				59,195					
Other debt		-		4,157		15,932		20,089					
Money market securities		-		9,557		-		9,557					
Total fixed income		33,262		39,647		15,932		88,841					
Absolute return strategies <sup>1</sup>		-		18,590		1,500		20,090					
Real assets													
Real estate		-		-		39,469		39,469					
Infrastructure		-		-		23,270		23,270					
Energy and resources		-		-		3,409		3,409					
Power and renewables		-		-		3,979		3,979					
Total real assets		-		-		70,127		70,127					
Investment receivables						•		•					
Securities purchased under reverse repurchase agreements and													
securities borrowed		_		8,981		_		8,981					
Accrued interest		-		1,777		_		1,777					
Derivative receivables		5		2,105		1		2,111					
Other		-		563		-		563					
Total investment receivables		5		13,426		1		13,432					
Total investments	\$	155,331	\$	82,348	\$	150,030	\$	387,709					
Investment liabilities		· · ·		· ·		·	•	•					
Securities sold under repurchase agreements and securities lent		_		(19,198)		_		(19,198)					
Securities sold short		(13,425)		-		_		(13,425)					
Debt financing liabilities		(11,400)		(11,900)		_		(23,300)					
Derivative liabilities		(10)		(1,604)		_		(1,614)					
Other		· -		(679)		-		(679)					
Total investment liabilities		(24,835)		(33,381)		-		(58,216)					
Pending trades receivable		-		5,958		-		5,958					
		-		5,958 (7,342)		-		5,958 (7,342)					

<sup>&</sup>lt;sup>1</sup> Includes investments in funds.

 $<sup>^{\</sup>rm 2}$  Certain comparatives have been reclassified to conform to the current period's presentation.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

#### b) Transfers between Level 1 and Level 2

During the six months ended September 30, 2018, there were \$5 million of transfers from Level 1 to Level 2 (September 30, 2017 - \$7 million) and no transfers from Level 2 to Level 1 (September 30, 2017 - \$16 million). Transfers between Level 1 and Level 2 depend on the availability of quoted market prices in active markets and valuations using inputs other than quoted prices that are observable. These transfers are deemed to have occurred at the end of period values.

#### c) Level 3 reconciliation

The following presents the reconciliations for investments included in Level 3 of the fair value hierarchy:

#### Reconciliation of changes in fair value for Level 3 investments

				For the	six m	onths end	ed S	eptember	30,	, 2018						
(CAD millions)	Faiı	r value as at April 1, 2018¹	ind	ain (loss) cluded in net restment income	ı	ourchases	Transfers Transfers as a into out of Septembe		into		into out of		Fair value as at September 30, 2018		unreali (I inv	Change in zed gains osses) on estments still held eptember 0, 2018 <sup>4,5</sup>
Investments Equities																
Canada																
Private equities	\$	1,137	Ś	80	\$	140	Ś	(150)	Ś	_	\$	_	\$	1,207	\$	(8
		1,137		80		140		(150)		_		_		1,207		(8
Foreign developed markets						-		(								<u> </u>
Public equities		147		(18)		_		-		-		-		129		(18
Private equities		63,549		4,198		6,832		(5,289)		-	(1	L <b>77</b> )		69,113		1,693
		63,696		4,180		6,832		(5,289)		-	(1	L77)		69,242		1,675
Emerging markets																
Public equities		126		(7)		6		(18)		7		(5)		109		(7
Private equities		9,877		501		1,532		(581)		552	(8	350)		11,031		(197
		10,003		494		1,538		(599)		559	(8	355)		11,140		(204)
Total equities		74,836		4,754		8,510		(6,038)		559	(1,0	032)		81,589		1,463
Fixed income																
Other debt		16,626		349		7,083		(3,895)		195	(1,1	L <b>0</b> 9)		19,249		(107
Total fixed income		16,626		349		7,083		(3,895)		195	(1,1	L <b>0</b> 9)		19,249		(107
Absolute return																
strategies		1,585		37		109		(5)		-		-		1,726		37
Real assets																
Real estate		44,712		(565)		1,520		(1,683)		-		-		43,984		(659
Infrastructure		27,450		812		1,854		(287)		-		-		29,829		782
Energy and resources		5,729		150		182		(1)		-		-		6,060		149
Power and renewables		2,949		(28)		1,944				-				4,865		(28
Total real assets		80,840		369		5,500		(1,971)		-		-		84,738		244
Investment receivables																
Derivative receivables		-		1		-		-		-		-		1		1
Other		6		-		8		-		-		-		14		-
Total investment receivables		6		1		8		-		-		-		15		1
Total	\$	173,893	\$	5,510	\$	21,210	\$	(11,909)	\$	754	\$ (2,1	L41)	\$	187,317	\$	1,638

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

				F	or th	e six month	is end	ded Septemb	er :	30, 2017 <sup>1</sup>					
	Fair	value as at April	inc	ain (loss) luded in net estment				·		ransfers into	Transfers out of		air value as September	ι	Change ir nrealized gains (losses) or investments still held at September
(CAD millions)		1, 2017		income		Purchases		Sales <sup>2</sup>		Level 3 <sup>3</sup>	Level 3 <sup>3</sup>		30, 2017		30, 2017 <sup>4,5</sup>
Investments Equities Canada															
Private equities	\$	1,228	\$	13	\$	69	\$	(143)	\$	-	\$ -	\$	1,167	\$	(11)
		1,228		13		69		(143)		-	-		1,167		(11)
Foreign developed markets															
Public equities		76		4		-		(2)		-	-		78		4
Private equities		52,880		1,484		7,331		(6,337)		-	(1,400)		53,958		(258)
		52,956		1,488		7,331		(6,339)		-	(1,400)		54,036		(254)
Emerging markets															
Public equities		153		24		-		(15)		-	-		162		24
Private equities		5,781		172		1,669		(522)		9	(4)		7,105		(111)
		5,934		196		1,669		(537)		9	(4)		7,267		(87)
Total equities		60,118		1,697		9,069		(7,019)		9	(1,404)		62,470		(352)
Fixed income															
Other debt <sup>6</sup>		15,728		(641)		4,203		(3,358)		-	-		15,932		(779)
Total fixed income		15,728		(641)		4,203		(3,358)		-	-		15,932		(779)
Absolute return strategies		1,536		(51)		15		-		-	-		1,500		(51)
Real assets										-	-				
Real estate		38,732		(345)		1,976		(894)		-	-		39,469		(626)
Infrastructure		23,467		(101)		69		(165)		-	-		23,270		(88)
Energy and resources		3,688		(335)		61		(5)		-	-		3,409		(136)
Power and renewables		4,432		(449)		-		(4)		-	-		3,979		(400)
Total real assets		70,319		(1,230)		2,106		(1,068)		-	-		70,127		(1,250)
Investment receivables Derivative															
receivables		1		-		-		-		-	-		1		-
Total investment receivables		1		_		-		-		-	-		1		-
Total	\$	147,702	\$	(225)	\$	15,393	\$	(11,445)	Ś	9	\$ (1,404)	Ś	150,030	\$	(2,432)

<sup>&</sup>lt;sup>1</sup> Certain comparatives have been reclassified to conform to the current period's presentation.

During the six months ended September 30, 2018 and September 30, 2017, transfers into and out of Level 3 were primarily due to changes in the availability of market observable inputs used to determine fair value.

<sup>&</sup>lt;sup>2</sup> Includes return of capital.

<sup>&</sup>lt;sup>3</sup> Transfers into and out of Level 3 are deemed to have occurred at the end of period values.

Includes the entire change in fair value for the period for those investments that were transferred into Level 3 during the period, and excludes the entire change in fair value for the period for those investments that were transferred out of Level 3 during the period.

<sup>&</sup>lt;sup>5</sup> Included in Investment income.

 $<sup>^{6}</sup>$  Opening balance has been revised for an immaterial misclassification from Level 2 to Level 3.

## Notes to the Condensed Interim Consolidated Financial Statements

For the three and six months ended September 30, 2018 (Unaudited)

#### d) Level 3 – Significant unobservable inputs

The following presents fair values of the investments categorized within Level 3 of the fair value hierarchy, valuation techniques used to determine their fair values, ranges and weighted averages of unobservable inputs:

#### Valuation techniques and inputs used in the fair value measurement of Level 3 investments

		As at September 30,	2018		
(CAD millions)	Fair value	Primary valuation techniques used	Significant unobservable inputs	Range of input values <sup>3</sup>	Weighted average <sup>3</sup>
Public equities					
Fund investments <sup>1</sup>	\$ 238	Net asset value provided by Investment Manager	-	-	-
Private equities					
Direct <sup>1,2</sup>	30,165	Earnings multiples of comparable companies	EBITDA multiple	8.5X-18.3X	13.6X
		Discounted cash flow	Discount rate	10.5%-12.6%	12.0%
	6,384	Value provided by Investment Manager	-	-	-
Fund investments <sup>1</sup>	44,802	Net asset value provided by Investment Manager	-	-	-
Other debt					
Direct private debt <sup>2</sup>	9,758	Discounted cash flow	Discount rate	6.2%-24.8%	11.3%
	2,181	Value provided by Investment Manager	-	-	-
Direct private real estate debt	4,423	Discounted cash flow	Discount rate	4.9%-10.1%	6.6%
Asset-backed securities <sup>1</sup>	844	Valuation model by third- party pricing vendor	-	-	-
Fund investments <sup>1</sup>	2,043	Net asset value provided by Investment Manager	-	-	-
Absolute return strategies					
Fund investments <sup>1</sup>	1,726	Net asset value provided by Investment Manager	-	-	-
Real estate					
Direct <sup>1,2</sup>	20,901	Discounted cash flow	Discount rate Terminal capitalization rate	5.0%-14.3% 3.8%-9.5%	6.4% 5.3%
	20,256	Value provided by Investment Manager	-	-	-
Fund investments <sup>1</sup>	2,827	Net asset value provided by Investment Manager	-	-	-
Infrastructure					
Direct <sup>2</sup>	29,780	Discounted cash flow	Discount rate	7.1%-11.9%	9.2%
Fund investments <sup>1</sup>	49	Net asset value provided by Investment Manager	-	-	-
Energy and resources					
Direct <sup>2</sup>	6,060	Discounted cash flow	Discount rate	10.0%-13.6%	11.9%
Power and renewables					
Direct <sup>2</sup>	4,865	Discounted cash flow	Discount rate	10.0%-11.0%	10.5%
Other <sup>1,2</sup>	15	Value provided by Investment Manager	-	-	-
Total	\$ 187,317				

## Notes to the Condensed Interim Consolidated Financial Statements

For the three and six months ended September 30, 2018 (Unaudited)

		As at March 31, 203	18 <sup>4</sup>		
(CAD millions)	Fair value	Primary valuation techniques used	Significant unobservable inputs	Range of input values <sup>3</sup>	Weighted average <sup>3</sup>
Public equities					
Fund investments <sup>1</sup>	\$ 273	Net asset value provided by Investment Manager	-	-	-
Private equities					
Direct <sup>1,2</sup>	25,896	Earnings multiples of comparable companies	EBITDA multiple	8.5X-15.9X	12.6X
		Discounted cash flow	Discount rate	12.0%-12.9%	12.1%
	6,578	Value provided by Investment Manager	-	-	-
Fund investments <sup>1</sup>	42,089	Net asset value provided by Investment Manager	-	-	-
Other debt					
Direct private debt <sup>2</sup>	10,696	Discounted cash flow	Discount rate	5.7%-29.6%	12.1%
Direct private real estate debt	3,581	Discounted cash flow	Discount rate	4.7%-10.1%	6.6%
Asset-backed securities <sup>1</sup>	3	Valuation model by third- party pricing vendor	-	-	-
Fund investments <sup>1</sup>	2,346	Net asset value provided by Investment Manager	-	-	-
Absolute return strategies					
Fund investments <sup>1</sup>	1,585	Net asset value provided by Investment Manager	-	-	-
Real estate					
Direct <sup>1,2</sup>	21,318	Discounted cash flow	Discount rate	5.0%-14.0%	6.3%
			Terminal capitalization rate	3.5%-9.5%	5.2%
	20,071	Value provided by Investment Manager	-	-	-
Fund investments <sup>1</sup>	3,323	Net asset value provided by Investment Manager	-	-	-
Infrastructure					
Direct <sup>2</sup>	27,401	Discounted cash flow	Discount rate	7.1%-15.3%	9.6%
Fund investments <sup>1</sup>	49	Net asset value provided by Investment Manager	-	-	-
Energy and resources					
Direct <sup>2</sup>	5,729	Discounted cash flow	Discount rate	10.0%-13.6%	11.9%
Power and renewables					
Direct <sup>2</sup>	2,949	Discounted cash flow	Discount rate	10.0%-11.0%	10.5%
Other <sup>1,2</sup>	6	Value provided by Investment Manager	-	-	-
Total	\$ 173,893				

## Notes to the Condensed Interim Consolidated Financial Statements

For the three and six months ended September 30, 2018 (Unaudited)

		As at September 30, 20	)17 <sup>4</sup>		
		Primary valuation	Significant		Weighted
(CAD millions)	Fair value	techniques used	unobservable inputs	Range of input values <sup>3</sup>	average <sup>3</sup>
Public equities					
Fund investments <sup>1</sup>	\$ 240	Net asset value provided by Investment Manager	-	-	-
Private equities					
Direct <sup>1,2</sup>	20,871	Earnings multiples of comparable companies	EBITDA multiple	8.0X-15.4X	11.3X
		Discounted cash flow	Discount rate	12.0%-12.9%	12.1%
	4,348	Value provided by Investment Manager	-	-	-
Fund investments <sup>1</sup>	37,011	Net asset value provided by Investment Manager	-	-	-
Other debt					
Direct private debt <sup>2</sup>	9,819	Discounted cash flow	Discount rate	5.0%- 22.6%	10.3%
Direct private real estate debt	4,042	Discounted cash flow	Discount rate	4.7%-9.6%	6.7%
Asset-backed securities <sup>1</sup>	4	Valuation model by third- party pricing vendor	-	-	-
Fund investments <sup>1</sup>	2,067	Net asset value provided by Investment Manager	-	-	-
Absolute return strategies					
Fund investments <sup>1</sup>	1,500	Net asset value provided by Investment Manager	-	-	-
Real estate					
Direct <sup>1,2</sup>	20,987	Discounted cash flow	Discount rate	5.0%-15.0%	6.4%
			Terminal capitalization rate	3.5%-9.5%	5.2%
	15,411	Value provided by Investment Manager	-	-	-
Fund investments <sup>1</sup>	3,071	Net asset value provided by Investment Manager	-	-	-
Infrastructure					
Direct <sup>2</sup>	23,224	Discounted cash flow	Discount rate	7.4%-12.2%	9.6%
Fund investments <sup>1</sup>	46	Net asset value provided by Investment Manager	-	-	-
Energy and resources					
Direct <sup>2</sup>	3,409	Earnings multiples of comparable companies	EBITDA multiple	7.6X-10.4X	7.9X
Power and renewables					
Direct <sup>2</sup>	3,979	Transactional price	-	-	-
Derivative receivables					
Warrants	1	Option model	Market volatility	30.0%	30.0%
Total	\$ 150,030				

 $<sup>^{\, 1}</sup>$  In certain cases, external valuations are prepared by a third-party and hence, valuation information is not available.

<sup>&</sup>lt;sup>2</sup> May include certain recently acquired investments held at cost, which approximates fair value.

<sup>&</sup>lt;sup>3</sup> The range of input values represents the highest and lowest inputs used to value the investments in a particular asset class. The weighted average of the input values is calculated based on the relative fair values of the investments within the asset class. The diversity of investments reported within each asset class, such as the geographic location and industry sector of the investments, may result in certain ranges of inputs being wide and unevenly distributed across the range.

<sup>&</sup>lt;sup>4</sup> Certain comparatives have been revised to conform to the current period's presentation.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

Significant increases (decreases) in any of the above unobservable inputs would result in a significantly higher or lower fair value measurement. The interrelationship of significant unobservable inputs and fair value measurement for the most significant key inputs identified in the table above is as follows:

- An increase (decrease) in the EBITDA multiple will result in a higher (lower) fair value.
- An increase (decrease) in the discount rate and terminal capitalization rate will result in a lower (higher) fair value.

The fair value of these direct investments classified within Level 3 of the fair value hierarchy above are based on accepted industry valuation methods that may include the use of estimates made by management, appraisers or both where significant judgment is required. By using valuation methods based on reasonable alternative assumptions, different fair values could result. With all other variables held constant the use of reasonable alternative assumptions would result in a decrease of \$5,600 million (March 31, 2018 - \$5,200 million, September 30, 2017 - \$3,200 million) or increase of \$6,100 million (March 31, 2018 - \$6,000 million, September 30, 2017 - \$3,800 million) in net assets. This sensitivity analysis excludes investments where fair values are provided by Investment Managers as the underlying assumptions used are not available to CPP Investment Board.

#### 5. Net investment income

Net investment income is reported net of transaction costs and investment management fees, and is grouped based on the nature of the income.

#### Net investment income

		For the three	months end	led
(CAD millions)	Septen	nber 30, 2018	Septer	nber 30, 2017
Interest, dividends, and other investment income <sup>1</sup>	\$	1,236	\$	1,098
Realized gains on private equities and real assets <sup>2</sup>		12		42
Unrealized (losses) on private equities and real assets <sup>2</sup>		(13)		(386)
Unrealized gains on investment holding subsidiaries <sup>2,3</sup>		2,665		1,274
Realized and unrealized gains (losses) on public and other investments <sup>2,4</sup>		(786)		958
Total investment income		3,114		2,986
Investment management fees <sup>5</sup>		(428)		(382)
Transaction costs <sup>6</sup>		(135)		(66)
Net investment income	\$	2,551	\$	2,538

<sup>&</sup>lt;sup>1</sup> Net of interest expense on debt financing liabilities of \$110 million (September 30, 2017 - \$10 million).

Interest, dividends, and other investment income of \$978 million (September 30, 2017 - \$744 million),
Realized gains on private equities and real assets of \$1,782 million (September 30, 2017 - \$1,714 million),
Unrealized (losses) on private equities and real assets of \$(437) million (September 30, 2017 - \$(764) million), and
Realized and unrealized gains (losses) on public and other investments of \$342 million (September 30, 2017 - \$(420) million).

<sup>&</sup>lt;sup>2</sup> Includes foreign currency gains or losses.

<sup>&</sup>lt;sup>3</sup> Unrealized gains on investment holding subsidiaries exclude investment management fees and transaction costs incurred by the subsidiaries. It is a composite of the following sources of income:

<sup>&</sup>lt;sup>4</sup> Consists of investment income from public equities, fixed income, absolute return strategies, derivatives and other.

<sup>&</sup>lt;sup>5</sup> Includes investment management fees of \$346 million (September 30, 2017 - \$283 million) incurred by investment holding subsidiaries.

<sup>&</sup>lt;sup>6</sup> Includes transaction costs of \$37 million (September 30, 2017 - \$30 million) incurred by investment holding subsidiaries.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

		For the six n	nonths end	ed
(CAD millions)	Septer	mber 30, 2018	Septe	mber 30, 2017
Interest, dividends, and other investment income <sup>1</sup>	\$	2,806	\$	2,365
Realized gains on private equities and real assets <sup>2</sup>		11		60
Unrealized gains (losses) on private equities and real assets <sup>2</sup>		824		(763)
Unrealized gains on investment holding subsidiaries <sup>2,3</sup>		7,304		3,063
Realized and unrealized gains (losses) on public and other investments <sup>2,4</sup>		(436)		4,801
Total investment income		10,509		9,526
Investment management fees <sup>5</sup>		(908)		(805)
Transaction costs <sup>6</sup>		(223)		(173)
Net investment income	\$	9,378	\$	8,548

<sup>1</sup> Net of interest expense on debt financing liabilities of \$214 million (September 30, 2017 - \$78 million).

Interest, dividends, and other investment income of \$2,421 million (September 30, 2017 - \$1,653 million), Realized gains on private equities and real assets of \$2,558 million (September 30, 2017 - \$4,605 million), Unrealized gains (losses) on private equities and real assets of \$1,284 million (September 30, 2017 - \$(3,198) million), and Realized and unrealized gains on public and other investments of \$1,041 million (September 30, 2017 - \$3 million).

#### 6. Segment information

#### a) Investment segments

As explained in Corporate information on page 7, CPP Investment Board's sole purpose is to manage amounts transferred to it under Section 108.1 of the CPP Act in the best interests of CPP beneficiaries and contributors. This requires investing in assets with a view to achieving a maximum rate of return without undue risk of loss. During the first quarter, CPP Investment Board made executive management and organizational changes. This resulted in the reorganization of the previous five investment departments into six investment departments as described below. Comparative numbers have been revised to reflect this change.

- Total Portfolio Management ensures the investing activities of the organization collectively produce a
  total portfolio that maximizes long-term returns without taking undue risk. Total Portfolio Management
  also directs the Balancing Portfolio (the remaining portion of the CPP Investment Portfolio after
  excluding the assets of all active programs managed by the other investment departments) to achieve
  overall desired investment exposures.
- Capital Markets and Factor Investing invests assets globally in public equities, fixed income securities, currencies, commodities and derivatives, as well as engagement of investment managers and co-investments to invest in public market securities. Capital Markets and Factor Investing is also responsible for managing CPP Investment Board's liquidity needs.
- Active Equities invests globally in public and soon-to-be public companies as well as securities focused
  on long-term global changes which can include earlier stage private companies. Active Equities also
  works with departments across the organization to ensure that environmental, social and governance

<sup>&</sup>lt;sup>2</sup> Includes foreign currency gains or losses.

<sup>&</sup>lt;sup>3</sup> Unrealized gains on investment holding subsidiaries exclude investment management fees and transaction costs incurred by the subsidiaries. It is a composite of the following sources of income:

<sup>&</sup>lt;sup>4</sup> Consists of investment income from public equities, fixed income, absolute return strategies, derivatives and other.

<sup>&</sup>lt;sup>5</sup> Includes investment management fees of \$584 million (September 30, 2017 - \$527 million) incurred by investment holding subsidiaries.

<sup>&</sup>lt;sup>6</sup> Includes transaction costs of \$58 million (September 30, 2017 - \$51 million) incurred by investment holding subsidiaries.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

risks and opportunities are incorporated into our investment decision-making and asset management activities.

- Credit Investments responsible for public and private credit investments globally. Credit Investments invests across the entire credit structure, including term loans, high-yield bonds, mezzanine lending, structured products and other credit instruments for borrowers in all sectors.
- Private Equity responsible for private equity investments globally including funds, secondaries and direct private equity investments.
- Real Assets responsible for investments in real estate, infrastructure, energy and resources, and power and renewables, which are typically long term, tangible assets with steady income streams.

#### Net income from operations by investment segment

	Total	Portfolio	N	Capital larkets and Factor	Active		Credit	Private			
(CAD millions)		agement		Investing <sup>1</sup>	Equities	Inv	estments	Equity	Rea	al Assets	Total
Investment income (loss)	\$	583	\$	(53)	\$ (44)	\$	498	\$ 1,654	\$	476	\$ 3,114
Expenses <sup>3</sup>		(56)		(225)	(72)		(32)	(212)		(212)	(809)
Net income (loss) from											
operations	\$	527	\$	(278)	\$ (116)	\$	466	\$ 1,442	\$	264	\$ 2,305

			For	the three mo	onth:	s ended Sep	otemb	er 30, 2017				
				Capital								
			N	Markets and								
	Tot	al Portfolio		Factor		Active		Credit	Private			
(CAD millions)	М	anagement		Investing <sup>1</sup>		Equities	In	vestments	Equity	Re	al Assets	Total
Investment income (loss)	\$	1,235	\$	591	\$	440	\$	(92)	\$ 441	\$	371	\$ 2,986
Expenses <sup>3</sup>		(75)		(243)		(44)		(36)	(189)		(107)	(694)
Net income (loss) from												
operations	\$	1,160	\$	348	\$	396	\$	(128)	\$ 252	\$	264	\$ 2,292

			Fo	or the six mor	ıths	ended Sep	tembe	er <b>30, 201</b> 8				
			N	Capital Narkets and								
	Tota	al Portfolio		Factor		Active		Credit	Private			
(CAD millions)	Ma	nagement		Investing <sup>2</sup>		<b>Equities</b>	In	vestments	Equity	Re	al Assets	Total
Investment income	\$	920	\$	343	\$	1,700	\$	1,096	\$ 4,988	\$	1,462	\$ 10,509
Expenses <sup>3</sup>		(126)		(611)		(134)		(72)	(368)		(339)	(1,650)
Net income (loss) from	·											
operations	\$	794	\$	(268)	\$	1,566	\$	1,024	\$ 4,620	\$	1,123	\$ 8,859

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018

(Unaudited)

			Fo	or the six mor	nths	ended Sept	embei	· 30, 2017				
		al Portfolio	N	Capital Markets and Factor		Active		Credit	Private			
(CAD millions)	Ma	nagement		Investing <sup>2</sup>		Equities	Inv	estments/	Equity	Rea	al Assets	Total
Investment income (loss)	\$	5,615	\$	825	\$	1,017	\$	(141)	\$ 2,262	\$	(52)	\$ 9,526
Expenses <sup>3</sup>		(145)		(565)		(88)		(68)	(393)		(209)	(1,468)
Net income (loss) from												
operations	\$	5,470	\$	260	\$	929	\$	(209)	\$ 1,869	\$	(261)	\$ 8,058

<sup>&</sup>lt;sup>1</sup> For the three months ended September 30, 2018, net income from operations attributable to Capital Markets and Factor Investing includes net income from investments managed on a short-term basis to support transfers to the CPP of \$6 million (September 30, 2017 - \$3 million).

#### Net assets (liabilities) by investment segment

				Ne	t as	sets (liabilit	ies)					
	Tot	tal Portfolio	N	Capital Narkets and Factor		Active		Credit	Private			
(CAD millions)	Ma	anagement <sup>1</sup>		Investing <sup>2</sup>		Equities	In	vestments	Equity	Re	eal Assets	Total
As at:												
September 30, 2018	\$	177,115	\$	(236)	\$	(170)	\$	28,235	\$ 75,953	\$	87,417	\$ 368,314
March 31, 2018		176,422		410		1,117		25,050	69,345		83,790	356,134
September 30, 2017		172,756		463		437		21,870	59,434		73,206	328,166

<sup>&</sup>lt;sup>1</sup> Net assets attributable to Total Portfolio Management include debt financing liabilities of \$25,807 million (March 31, 2018 - \$24,056 million, September 30, 2017 - \$23,300 million) and net corporate assets of \$202 million (March 31, 2018 – net corporate liabilities of \$188 million, September 30, 2017 – net corporate assets of \$57 million).

#### b) Geographic information

Net investments are presented in the table below based on the region to which they have primary economic exposure:

#### **Geographic information**

			Net inves	tments1				
(CAD millions)	Canada	U.S.	Asia	Europe (exclud	ling U.K.)	U.K.	Other	Total
As at								
September 30, 2018	\$ 53,600	\$ 131,050	\$ 79,614	\$	53,140	\$ 21,236	\$ 29,472	\$ 368,112
March 31, 2018	53,977	135,058	72,512		47,068	19,844	27,863	356,322
September 30, 2017	59,489	115,048	63,523		44,682	19,271	26,096	328,109

<sup>&</sup>lt;sup>1</sup> Includes debt financing liabilities of \$4,972 million, \$16,293 million, \$4,542 million and nil (March 31, 2018 - \$3,466 million, \$15,807 million, \$4,783 million and nil, September 30, 2017 – \$3,580 million, \$16,365 million, \$2,936 million and \$419 million), based on the currencies of the issuances, in Canada, the U.S., Europe (excluding the U.K.), and the U.K., respectively.

<sup>&</sup>lt;sup>2</sup> For the six months ended September 30, 2018, net income from operations attributable to Capital Markets and Factor Investing includes net income from investments managed on a short-term basis to support transfers to the CPP of \$10 million (September 30, 2017 - \$5 million).

<sup>&</sup>lt;sup>3</sup> Includes investment management fees, transaction costs and operating expenses.

<sup>&</sup>lt;sup>2</sup> Net assets attributable to Capital Markets and Factor Investing include investments managed on a short-term basis to support transfers to the CPP of \$1 million (March 31, 2018 - \$1 million, September 30, 2017 - \$106 million), which are included in money market securities.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

#### 7. Risk management

CPP Investment Board manages the investment portfolio on behalf of the Canada Pension Plan (CPP Investment Portfolio). The CPP Investment Portfolio is exposed to a variety of financial risks. These risks include market risk, credit risk and liquidity risk. CPP Investment Board utilizes a total portfolio approach to risk management which considers all of the investment activities taken together, including those made through its unconsolidated investment holding subsidiaries. In the discussion that follows, any references to the investment activities and exposures to risk of CPP Investment Board also include those of its unconsolidated investment holding subsidiaries.

CPP Investment Board employs the Risk/Return Accountability Framework, which establishes accountability of the Board of Directors, the various committees and the investment departments to manage investment related risks. CPP Investment Board manages and mitigates financial risks through the Risk Policy approved by the Board of Directors at least once every fiscal year. This policy contains risk limits and risk management provisions that govern investment decisions. It has been designed to achieve the mandate of CPP Investment Board.

Upper and Lower Absolute Risk Limits and the Absolute Risk Operating Range (AROR) are included within the Risk Policy, and these govern the amount of total investment risk that CPP Investment Board can take in the long term CPP Investment Portfolio. CPP Investment Board monitors the absolute risk, the possible loss of value expressed in absolute dollar and percentage terms, in the CPP Investment Portfolio daily and reports risk exposures to the Board of Directors on at least a quarterly basis. Risk targeting for the Investment Portfolio, and compliance with the Upper/Lower Risk Limits and AROR is assessed using an equity/debt risk equivalence ratio.

#### Stress testing

To complement the suite of risk measures used to monitor CPP Investment Portfolio risk, CPP Investment Board further examines the potential impact of exceptional but plausible adverse market events. Stress testing considers the effect of various hypothetical scenarios. CPP Investment Board has a bottom-up approach for stress testing that considers the effect of either historical or predictive shocks across the entire portfolio. The focus is predominantly on those expected to be more extreme tail event losses for the CPP Investment Portfolio. Generally, the forecasted time line considered is one year in order to appropriately include the effect of private asset valuations, as well as initial public market shocks. These are reported to both senior management and the Board.

Unlike VaR measures, which have an implied probability because they are calculated at a specified confidence level, there is generally no implied probability that our stress test scenarios will occur. Instead, trigger points will be highlighted as a potential situation starts to evolve and then the directional trend gauged accordingly.

#### a) Market risk

Market risk is the risk that the fair value or future cash flows of an investment or investment liability will fluctuate because of changes in market prices and rates. As discussed previously, CPP Investment Board manages market risk through the Risk/Return Accountability Framework. This includes investing across a wide spectrum of asset classes and investment strategies to earn a diversified set of risk premiums at the total fund level, based on risk limits established in the risk policies. In addition, derivatives are used, where appropriate, to manage certain risk exposures.

CPP Investment Board uses a tiered structure of limits to govern market risk by controlling the size of risk exposures. The top tier Board limits are currently based upon an equity/debt risk equivalency ratio further

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

discussed under Absolute Risk (see note 7c). The next level of market risk limits are set based upon volatility or exposure measures and reflect the market risk allocation methodology. These limits ensure that none of the individual investment department's market risks grow faster than originally anticipated in the annual planning period. These measures are supplemented with drawdown triggers that highlight to senior management any individual strategies that are having losses outsized to their estimated investment risk levels. The lowest set of limits are investment program specific and are tailored to the way that the strategies are managed. Examples include, DV01 that measures the possible loss/gain in the investment strategy as a result of 1 basis point increase/decrease in interest rate yield curves, hedge ratios and concentration limits that assess the significance of systematic and non-systematic risks for long/short equity, and divergence limits that track the portfolios risks against their respective benchmarks.

Investment departments are expected to stay within their limits but are allowed to request limit increases from the relevant Senior Management Team (SMT) member or Investment Planning Committee (IPC) dependent upon established escalation guidelines. Any limit excesses are reported to the SMT member and/or the IPC. These groups will then make an assessment as to whether to increase the limit or reduce the position.

Market risk comprises the following:

#### **Equity risk**

The CPP Investment Portfolio invests in both publicly traded and private equities. Equity risk, which is the risk that the fair value or future cash flows will fluctuate because of changes in equity prices, is a significant source of risk of the investment portfolio.

After taking into account derivative positions and with all other variables held constant, a 1% decrease/increase in the S&P 500 Index would result in a loss/profit of \$1,122 million (March 31, 2018 - \$1,200 million, September 30, 2017 - \$1,100 million) on public equity investments. This calculation assumes that equities other than the S&P 500 Index would move in accordance with their historical behaviour conditional on a 1% decrease/increase in the S&P 500 Index.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

#### **Currency risk**

The CPP Investment Portfolio is exposed to currency risk through holdings of investments or investment liabilities in various currencies. Fluctuations in the relative value of foreign currencies against the Canadian dollar can result in a positive or negative effect on the fair value or future cash flows of these investments and investment liabilities.

In Canadian dollars, the net currency exposures, after allocating foreign currency derivatives are as follows:

#### **Currency risk exposures**

(CAD millions)	As at	September 30	), 2018		As at March	31, 2018		As	at September :	30, 2017	
Currency		Net exposure	% of total		Net exposure	% of total			Net exposure	% of total	
United States dollar	\$	191,627	52	%	\$ 171,898	48	%	\$	129,222	39	%
Euro		32,887	9		36,135	10			37,377	12	
British pound sterling		17,930	5		19,329	5			19,820	6	
Australian dollar		12,869	4		11,889	3			10,260	3	
Chinese yuan		9,325	3		6,412	2			5,598	2	
Hong Kong dollar		9,185	2		8,086	2			4,371	1	
Japanese yen		8,623	2		15,019	4			17,533	5	
Indian rupee		4,981	1		4,947	1			4,225	1	
South Korean won		3,880	1		3,680	1			3,605	1	
Swiss franc		3,419	1		4,002	1			3,635	1	
Other		16,823	5		17,811	7			15,141	5	
Total foreign exposure		311,549	85		299,208	84			250,787	76	
Canadian dollar		56,563	15		57,114	16			77,322	24	
Total	\$	368,112	100	%	\$ 356,322	100	%	\$	328,109	100	%

With all other variables and underlying values held constant, a 1% appreciation/depreciation of the Canadian dollar against all other currencies would result in a decrease/increase in net investments as follows:

#### **Currency risk sensitivity**

(CAD millions)	As at Sept	ember 30, 2018	As at March 31, 2018	As	at September 30, 2017
	Dec	crease/Increase	Decrease/Increase		Decrease/Increase in
Currency		in Net Assets	in Net Assets		Net Assets
United States dollar	\$	1,916	\$ 1,719	\$	1,292
Euro		329	361		374
British pound sterling		179	193		198
Australian dollar		129	119		103
Other		562	600		541
Total	\$	3,115	\$ 2,992	\$	2,508

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of an investment or investment-related liability will fluctuate because of changes in market interest rates. The CPP Investment Portfolio is exposed to interest rate risk primarily through holdings of fixed income securities, certain investment liabilities and interest rate derivative instruments.

With all other variables held constant, a 1 basis point increase/decrease in nominal risk free rates would result in a decrease/increase in the value of investments directly impacted by interest rate changes as follows:

#### Interest rate risk sensitivity<sup>1</sup>

(CAD millions)	As at September 30, 2018	As at March 31, 2018	As	at September 30, 2017
Maturity	Decrease/Increase in Net Assets	Decrease/Increase in Net Assets		Decrease/Increase in Net Assets
Within 1 year	\$	\$ -	\$	-
1 to 5 years	12	12		8
6 to 10 years	15	13		11
Over 10 years	39	37		35
Total	\$ 66	\$ 62	\$	54

<sup>&</sup>lt;sup>1</sup> This sensitivity only applies to small yield curve changes. More substantial (stress) shocks would impact the value of real assets but for 1 basis point moves their values remain unchanged.

The CPP Investment Portfolio's sensitivity to various countries' risk free rates are concentrated in North America with 45% (March 31, 2018 - 51%, September 30, 2017 - 52%) in Canada, 44% (March 31, 2018 - 47%, September 30, 2017 - 49%) in the United States, 8% (March 31, 2018 - 1%, September 30, 2017 - nil) in Europe, and minor exposures to other regions in all periods.

#### Credit spread risk

Credit spread is the difference in yield on certain securities compared to a comparable risk free security (i.e. government issued) with the same maturity date. Credit spread risk is the risk that the fair value of these securities will fluctuate because of changes in credit spread. As at September 30, 2018, 74% (March 31, 2018 - 80%, September 30, 2017 - 83%) of credit spread risk was in A or better rated debt, primarily in Canadian provincial bonds.

With all other variables held constant, a 1 basis point widening of the credit spreads would result in a decrease in net assets by \$29 million (March 31, 2018 – \$30 million, September 30, 2017 - \$31 million).

#### Other price risk

Other price risk is the risk that the fair value or future cash flows of an investment will fluctuate because of changes in market prices arising from other risk factors such as commodity price risk, basis risk and volatility.

#### b) Credit risk

Credit risk is the risk of financial loss due to a counterparty failing to meet its contractual obligations, or a reduction in the value of the assets due to a decline in the credit quality of the borrower, counterparty, guarantor or the assets (collateral) supporting the credit exposure. The CPP Investment Portfolio's credit risk exposure arises primarily through its investment in debt securities and over-the-counter derivatives.

#### **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

The carrying amounts of these investments as presented in the Condensed Interim Consolidated Schedule of Investment Portfolio represent the maximum direct credit risk exposure at the Balance Sheet date.

The fair value of debt securities and over-the-counter derivatives exposed to credit risk, by credit rating category and without taking account of any collateral held or other credit enhancements was as follows:

#### **Credit risk exposures**

(CAD millions) September 30, 201					As at er 30, 2018							March	As 31, 20	As a September 30, 201						
Credit rating		Bonds <sup>1</sup>	se	Money market curities <sup>1</sup>	Reverse purchase eements <sup>1</sup>		Over- e-counter erivatives		Other <sup>1,2</sup>		Total	% of total		Total	% of total			Total	% of total	
AAA	\$	16,657	\$	29	\$ -	\$	-	\$	735	\$	17,421	17	%	\$ 12,072	13	%	\$	10,551	12	%
AA		30,393		2,804	-		414		107		33,718	34		28,801	32			30,111	33	
Α		23,062		3,531	1,322		927		463		29,305	30		33,457	37			36,920	40	
BBB		2,195		-	2,358		299		1,300		6,152	6		5,038	6			3,847	4	
BB		253		-	-		-		3,779		4,032	4		3,770	4			3,343	4	
В		-		-	-		-		7,517		7,517	7		6,065	7			5,577	6	
CCC/D		-		-	-		-		2,323		2,323	2		783	1			847	1	
Total	\$	72,560	\$	6,364	\$ 3,680	\$	1,640	\$	16,224	\$	100,468	100	%	\$ 89,986	100	%	\$	91,196	100	%

Includes accrued interest.

In addition to the above, the CPP Investment Portfolio is indirectly exposed to credit risk on the underlying securities of fund investments.

Credit risk exposure is mitigated on certain financial assets and financial liabilities, which have conditional offset rights in the event of default, insolvency or bankruptcy. For securities purchased under reverse repurchase agreements, securities sold under repurchase agreements and over-the-counter derivatives, collateral is collected from or pledged to counterparties to manage credit exposure (see note 8). In addition, in the event of default, amounts with a specific counterparty are settled on a net basis under master netting or similar arrangements, such as the Global Master Repurchase Agreement and the International Swaps and Derivatives Association Netting Agreements.

#### **Credit VaR**

Credit Risk for the CPP Investment Portfolio is estimated using a Monte Carlo simulation that incorporates likelihood of default, credit rating migration and recovery in the event of default for underlying credit instruments. The primary risk measure used to monitor credit risk at the total portfolio level is VaR over a one year period at a 99% level of confidence. As at September 30, 2018, Credit VaR was \$4,619 million (March 31, 2018 - \$4,106 million, September 30, 2017 - \$3,700 million) which implies there is a 1% chance that the CPP Investment Board portfolio of credit instruments will lose more than this amount in any given year due to default and credit migration risk.

#### c) Absolute risk

CPP Investment Board uses a simulation methodology to derive a distribution of potential portfolio outcomes at a future point in time. These distributions are used to estimate a variety of risk measures to monitor the absolute risk of the CPP Investment Portfolio across various time periods. The primary risk governance measure within the Risk/Return Accountability Framework is expressed using an equity/debt risk equivalency ratio. It is the proportion of equity versus debt in a simple two-asset-portfolio (Global Equity and Canadian Government Bonds) that would give the same measured absolute risk as that of the CPP Investment Portfolio. Absolute Risk for this purpose is defined as the Conditional Value at Risk (CVaR), after

<sup>&</sup>lt;sup>2</sup> Includes direct investments in private debt, private real estate debt and asset-backed securities.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

inflation, at the 90<sup>th</sup> percentile expressed over a five-year horizon and encompasses both market and credit risks.

The Absolute Risk measure, CVaR, is based on the average of the worst ten percent outcomes in the simulated return distribution over a five-year period. It captures the impact of extreme market events that would lead to large losses within the CPP Investment Portfolio.

The methodology employed to calculate CVaR assumes that historical market data is a sound basis for estimating potential future losses but it allows for the incorporation of forward-looking return expectations. If future market conditions and interrelationships of equity markets, interest rates, foreign exchange rates and other market prices differ significantly from those of the past, then the actual losses could materially differ from those estimated. To ensure a variety of business cycles and market conditions are captured within the risk model, a long historical data period (1971 - current) is used in simulating the distribution of potential outcomes. The CVaR measure provides an estimate of the average value in this distribution of potential losses that CPP Investment Portfolio could experience. It is not an estimate of the worst-case scenario.

As at September 30, 2018, the CVaR of the CPP Investment Portfolio was \$67,864 million (March 31, 2018 - \$70,328 million, September 30, 2017 - \$69,400 million) with an associated equity/debt risk equivalency ratio of 87% (March 31, 2018 - 86%, September 30, 2017 - 85%). Note that the CVaR measure necessitates an estimate of mean expected returns on the CPP Investment Portfolio over the upcoming five years. The above CVaR estimate is strongly influenced by equity returns realized throughout the historical data period used within the risk model. As forward-looking expectations are further considered within the modeling process the CVaR value may move materially as the mean return estimates change through time. Changes in equity/debt risk equivalency ratio will also occur, but likely smaller in magnitude.

#### d) Liquidity risk

Liquidity risk is the risk of being unable to generate sufficient cash or its equivalent in a timely and costeffective manner to meet commitments and liabilities as they come due. CPP Investment Board supplements its management of liquidity risk through its ability to raise funds through the issuance of commercial paper and term debt and transacting in securities sold under repurchase agreements.

CPP Investment Board also maintained \$6,024 million (March 31, 2018 - \$6,012 million, September 30, 2017 - \$5,900 million) of unsecured credit facilities to meet potential liquidity requirements. There were no credit facilities drawn as at September 30, 2018, March 31, 2018 and September 30, 2017.

Refer to note 7e for investment liabilities terms to maturity.

## Notes to the Condensed Interim Consolidated Financial Statements

For the three and six months ended September 30, 2018 (Unaudited)

#### e) Terms to maturity

The tables below present the contractual maturities of investments and investment liabilities:

#### **Investments**

					Tern	ns t	o maturity	,						
					As at						As at			As at
			Septemb	er	30, 2018					Mar	ch 31, 2018		Septem	ber 30, 2017
(CAD millions)	Within 1 year	1 to 5 years	6 to 10 years		Over 10 years		Total <sup>1</sup>	Average effective yield		Total <sup>1</sup>	Average effective yield		Total <sup>1</sup>	Average effective yield
Non-marketable bonds Canadian provincial government	\$ 1,163	\$ 5,535	\$ 4,361	\$	11,817	\$	22,876	3.1	%	\$ 23,527	2.9	%	\$ 23,303	3.1 %
Marketable bonds														
Government of Canada Canadian provincial	-	3,155	281		1,030		4,466	2.4		5,017	2.1		4,382	2.2
government Canadian government	-	1,245	1,662		2,937		5,844	3.1		6,483	2.9		5,746	3.1
corporations	-	1,985	740		479		3,204	2.8		2,626	2.6		1,657	2.7
Foreign government	817	16,541	9,116		5,677		32,151	2.6		23,113	2.9		22,369	2.5
Corporate bonds	527	1,363	901		592		3,383	3.8		3,085	3.4		1,738	3.1
Other debt														
Private debt <sup>2</sup>	104	4,926	6,530		857		12,417	7.0		9,573	8.4		8,071	9.1
Private real estate debt <sup>2</sup>	848	1,308	2,057		-		4,213	6.6		3,582	6.6		4,042	6.8
Asset-backed securities Securities purchased under reverse repurchase	-	5	77		780		862	2.3		5	4.4		8	4.3
agreements Securities borrowed <sup>3</sup>	3,680	-	-		-		3,680	1.2 n/a		6,164	1.8 n/a		8,981 -	0.9 n/a
Total	\$ 7,139	\$ 36,063	\$ 25,725	\$	24,169	\$	93,096	3.3	%	\$ 83,175	3.3	%	\$ 80,297	3.3 %

<sup>&</sup>lt;sup>1</sup> Represents fair value.

#### **Investment liabilities**

						Terms	to maturi	ity					
			As at Sept	ember 30	, 2018			As	at March	31, 2018	As at	Septembe	r 30, 2017
							Neighted		,	Weighted			Weighted
							average			average			average
	Within	1 to 5	6 to 10	Over 10		Fair	interest		Fair	interest		Fair	interest
(CAD millions)	1 year	years	years	years	Total <sup>1</sup>	value	rate	Total <sup>1</sup>	value	rate	Total <sup>1</sup>	value	rate
Securities sold under repurchase													
agreements Securities	\$ 31,564 \$	- \$	- \$	- :	\$ 31,564	\$ 31,477	2.0	<b>%</b> \$ 32,559 \$	32,504	1.7 % \$	19,264 \$	19,198	1.4 %
lent <sup>4</sup> Securities sold	39	-	-	-	39	39	n/a	-	-	n/a	-	-	n/a
short <sup>2,3</sup>	20,536	-	-	_	20,536	20,536	n/a	13,574	13,574	n/a	13,425	13,425	n/a
Debt financing liabilities Commercial paper													
payable	4,224	-	-	-	4,224	4,201	2.4	6,263	6,254	1.9	11,927	11,900	1.3
Term debt	5,085	9,386	5,795	1,501	21,767	21,606	2.2	17,910	17,802	1.8	11,443	11,400	1.2
Total	\$ 61,448 \$	9,386 \$	5,795 \$	1,501	\$ 78,130	\$ 77,859	2.2	<b>%</b> \$ 70,306 \$	70,134	1.8 % \$	56,059 \$	55,923	1.3 %

<sup>&</sup>lt;sup>1</sup> Represents contractual amounts.

<sup>&</sup>lt;sup>2</sup> Includes direct investments and excludes fund investments.

<sup>&</sup>lt;sup>3</sup> Relates to cash collateral and average effective yield is not applicable.

<sup>&</sup>lt;sup>2</sup> Considered repayable within one year based on the earliest period in which the counterparty could request payment under certain conditions.

<sup>&</sup>lt;sup>3</sup> Includes equities sold short for which the average interest rate is not applicable.

<sup>&</sup>lt;sup>4</sup> Relates to cash collateral and average interest rate is not applicable.

## **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

#### 8. Collateral

Collateral transactions are conducted to support investment activities under terms and conditions that are common and customary to collateral arrangements. The net fair value of collateral held and pledged was as follows:

#### Collateral held and pledged

	As at	As at	As at
(CAD millions)	September 30, 2018	March 31, 2018	September 30, 2017
Third-party assets held as collateral on <sup>1</sup> :			
Reverse repurchase agreements	\$ 3,683	\$ 6,187	\$ 8,987
Over-the-counter derivative transactions	517	692	648
Securities lent <sup>2</sup>	42	-	-
Other debt	874	760	681
Own and third-party assets pledged as collateral on:			
Repurchase agreements	(31,599)	(32,621)	(19,192)
Securities sold short <sup>3,4</sup>	(24,625)	(16,610)	(16,242)
Over-the-counter derivative transactions	(673)	(315)	(313)
Private equities	(7,011)	(5,942)	(5,194)
Other debt	(4,448)	(4,417)	(3,923)
Total	\$ (63,240)	\$ (52,266)	\$ (34,548)

<sup>&</sup>lt;sup>1</sup> The fair value of the collateral held that may be sold or repledged as at September 30, 2018 was \$4,607 million (March 31, 2018 - \$6,967 million, September 30, 2017 - \$9,792 million). The fair value of collateral sold or repledged as at September 30, 2018 was \$1,079 million (March 31, 2018 - \$5,969 million, September 30, 2017 - \$4,147 million).

#### 9. Commitments

CPP Investment Board has entered into commitments related to the funding of investments. These commitments are generally payable on demand based on the funding needs of the investment subject to the terms and conditions of each agreement. As at September 30, 2018, the unfunded commitments totalled \$44,017 million (March 31, 2018 - \$41,767 million, September 30, 2017 - \$39,425 million).

CPP Investment Board made lease and other commitments, which require future annual payments as follows:

#### Lease and other commitments

		As at	As at		Ac at
		As at	As at		As at
(CAD millions)	Septemb	oer 30, 2018	March 31, 2018	Septe	ember 30, 2017
Within one year	\$	22	\$ 36	\$	31
After one year but not more than five years		126	115		118
More than five years		27	26		35
Total	\$	175	\$ 177	\$	184

<sup>&</sup>lt;sup>2</sup> Includes cash collateral of \$39 million (March 31, 2018 – nil, September 30, 2017 – nil). The fair value of securities lent as at September 30, 2018 was \$41 million (March 31, 2018 - nil, September 30, 2017 – nil).

<sup>&</sup>lt;sup>3</sup> The fair value of securities borrowed as at September 30, 2018 was \$20,697 million (March 31, 2018 – \$13,045 million, September 30, 2017 – \$9,848 million) of which \$20,180 million was sold or repledged (March 31, 2018 – \$12,547 million, September 30, 2017- \$9,848 million) for securities sold short.

<sup>&</sup>lt;sup>4</sup> Comparative figures have been revised to include third-party collateral pledged on bond shorts.

#### **Notes to the Condensed Interim Consolidated Financial Statements**

For the three and six months ended September 30, 2018 (Unaudited)

#### 10. Related party transactions

Related parties of CPP Investment Board include unconsolidated subsidiaries, joint ventures and associates and all related party investments are measured at fair value.

CPP Investment Board provides financial or other support to investment holding subsidiaries (as referred to in note 1b) to fund their day-to-day operations and investment activities under loan agreements or shareholder's resolutions, as needed.

In addition, CPP Investment Board also owns interests in unconsolidated subsidiaries that are themselves investments. These investments, some of which may be wholly-owned, are controlled through ownership rights directly or indirectly by CPP Investment Board.

Investments in joint ventures are those arrangements where CPP Investment Board has joint control. An associate is an entity which CPP Investment Board has the ability to exercise significant influence over decision making.

Related party transactions consist of investments and investment income primarily in private equities, debt and real assets. These transactions are measured at fair value and will, therefore, have the same impact on net assets and net investment income as those investment transactions with unrelated parties.

Related party transactions with consolidated subsidiaries are eliminated upon consolidation.

#### 11. Guarantees

As part of certain investment transactions, CPP Investment Board agreed to guarantee, as at September 30, 2018, up to \$3,043 million (March 31, 2018 - \$2,842 million, September 30, 2017 - \$2,600 million) to other counterparties in the event certain investee entities default under the terms of loan and other related agreements.

#### 12. Enhanced Canada Pension Plan

In December 2016, Royal Assent was given to Bill C-26 titled *An Act to Amend the Canada Pension Plan, the Canada Pension Plan Investment Board Act and the Income Tax Act*. These legislative amendments increase the amount of CPP contributions and the corresponding retirement pensions and other benefits that will be paid on CPP contributions made after 2018. The CPP Act now defines two separate parts of the CPP as the "base" CPP (being the existing CPP) and "additional" CPP (being the new contributions and corresponding benefits). The additional CPP contributions begin on January 1, 2019. The assets of the additional CPP will be accounted for separately from those of the base CPP.

In order to prepare for the additional CPP account, costs are being incurred by CPP Investment Board. Since CPP Investment Board will not receive additional CPP contributions until January 1, 2019, these costs are, in effect, being paid for from funds transferred to CPP Investment Board on account of the base CPP. To ensure that these costs and the related accrued interest are properly attributed to the additional CPP rather than the base CPP, CPP Investment Board will reimburse the base CPP account from the additional CPP account once CPP Investment Board has received sufficient additional CPP funds to do so.

As at September 30, 2018, the CPP Investment Board has incurred \$17 million (March 31, 2018 - \$8 million, September 30, 2017 – nil) in order to prepare for the additional CPP. The amount is recorded in other assets.